



## Proven Results



**16.4%**  
ROIC<sup>3</sup>



**~0.6x**  
Net Debt-to-  
EBITDA<sup>2</sup>



**12%**  
Dividend Paid  
CAGR<sup>4</sup>

## Segment Overview<sup>1</sup>

**Water Systems**  
\$1,158M (54%)



**Distribution**  
\$668M (31%)



**Fueling Systems**  
\$334M (15%)






## Global Market Opportunity<sup>5</sup>

On a daily basis, the world uses:  
~3 Trillion gallons of freshwater  
~1 Billion gallons of fuel

To meet this demand:  
Franklin produces ~20,000 pumps,  
motors, drives, and controls daily

## Strategic Vision

-  Continue to drive organic growth
-  Maintain differentiators and operational efficiencies
-  Identify opportunities for inorganic growth

*Corporate strategy aligned with ESG principles and a focus on increasing transparency*



### Investor Contact:

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<sup>1</sup>Revenue FY2022

<sup>2</sup>TTM 2022

<sup>3</sup>2022; Based on after-tax calculation

<sup>4</sup>Since 1993

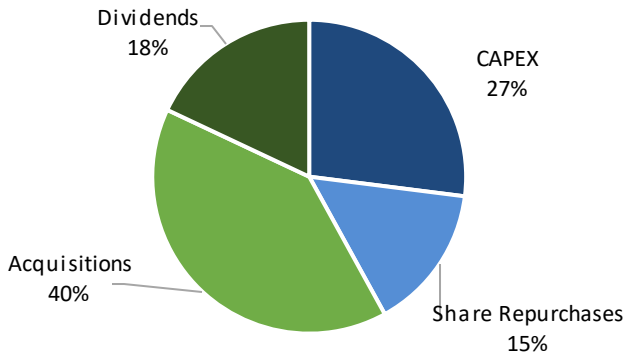
<sup>5</sup>2022 Sustainability report, p.27

# Financial Highlights & Growth Path



## Capital Allocation<sup>6</sup>

### FCF Deployment



## 2022 Highlights

Revenue (millions)	\$2,044	Net Revenue CAGR FY2018-2022	12%
EPS	\$3.97	EPS CAGR FY2018-2022	16%
ROIC	16.4%		

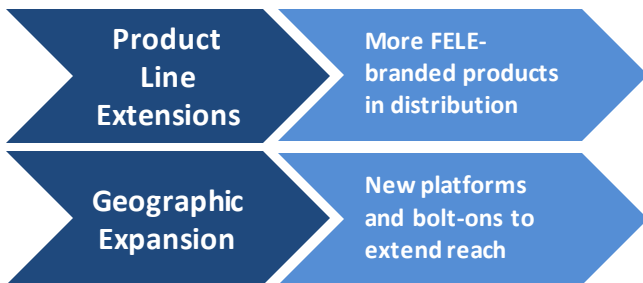
## Snapshot

- Ticker: FELE (NASDAQ) ▪ Volume: 222K<sup>7</sup>
- Market Cap: \$3.9B

## M&A Engine

### Key Priorities

### Outcomes



### Criteria

- Demonstrated ability to grow and drive incremental operating margins
- Focus on risk adjusted IRR and EPS accretion
- Historic cash flow multiples of 6 to 8 times

## Corporate Stewardship



Promote a culture of continuous health and safety training



Measure ESG impact & drive improvement



Ensuring proper practices and ethics throughout our business and relationships



Executive-led ESG committee focused on sustainability



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<sup>6</sup> 2007-2022 FCF Deployment

<sup>7</sup> 3-Month Average Daily Volume