



## Proven Results

## Segment Overview<sup>1</sup>



**32%**  
FCF Growth  
CAGR<sup>2</sup>

**~0.6x**  
Net Debt-to-  
EBITDA<sup>3</sup>



**13.8%**  
ROIC<sup>4</sup>



**12%**  
Dividend Paid  
CAGR<sup>5</sup>

**Water Systems**  
\$963.6M (55%)

**Distribution**  
\$497.6M (28%)

**Fueling Systems**  
\$289.1M (17%)



## Global Market Opportunity<sup>6</sup>

On a daily basis, the world uses:  
**~3 Trillion gallons of freshwater**  
**~1 Billion gallons of fuel**

To meet this demand:  
**Franklin produces ~20,000 pumps,  
motors, drives, and controls daily**

## Strategic Vision



**Continue to drive organic growth**



**Maintain differentiators and  
operational efficiencies**



**Identify opportunities for  
inorganic growth**

**Corporate strategy aligned with ESG principles  
and a focus on increasing transparency**



### Investor Contact:

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<sup>1</sup>Revenue TTM FY2021

<sup>2</sup>FY2017 – FY2021 (5-year CAGR)

<sup>3</sup>TTM 2021

<sup>4</sup>2021; Based on after-tax calculation

<sup>5</sup>Since 1993; Based on pre-tax calculation

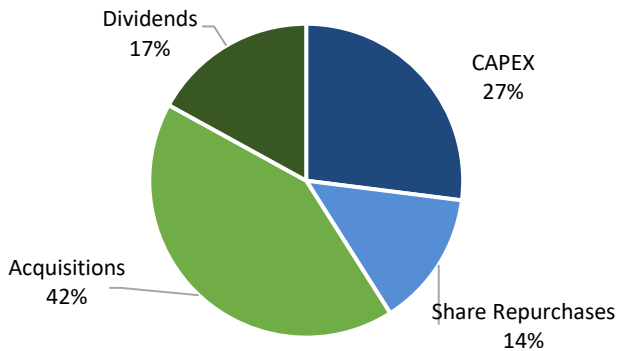
<sup>6</sup>2022 Sustainability report, p.27

# Financial Highlights & Growth Path



## Capital Allocation<sup>7</sup>

### FCF Deployment



## 2021 Highlights

Revenue	\$1,662	Net Revenue CAGR FY2017-2021	10%
EPS <sup>8</sup>	\$3.26	EPS CAGR <sup>9</sup> FY2017-2021	14%
ROIC	13.8%		

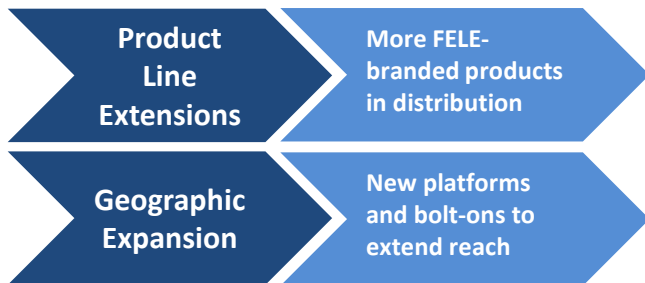
## Snapshot<sup>10</sup>

- Ticker: FELE (NASDAQ) ▪ Volume: 222K<sup>11</sup>
- Market Cap: \$3.9B

## M&A Engine

### Key Priorities

### Outcomes



### Criteria

- Demonstrated ability to grow and drive incremental operating margins
- Focus on risk adjusted IRR and EPS accretion
- Historic cash flow multiples of 6 to 8 times

## Corporate Stewardship



Promote a culture of continuous health and safety training



Measure ESG impact & drive improvement



Ensuring proper practices and ethics throughout our business and relationships



Executive-led ESG committee focused on sustainability



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<sup>7</sup>2007-2021 FCF Deployment

<sup>8</sup>Before Restructuring

<sup>9</sup>Before Restructuring

<sup>10</sup>FactSet as of 7/27/2022

<sup>11</sup>3-Month Average Daily Volume

<sup>12</sup> FY as of 12/31/2021